Financial & Legal Insurance Company Limited

Product Value Document

Carrier name	Financial & Legal Insurance Company Limited (F&L)
Product name	Commercial and Fleet Motor Excess Protection Insurance
Product Reference No (if applicable)	N/A
Class of Business	Miscellaneous Financial Risks
Roles and Responsibilities	Manufacturer - Financial & Legal Insurance Company Limited

MANUFACTURER INFORMATION
Financial & Legal Insurance Company Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. You can check this on the Financial Services Register by visiting https://register.fca.org.uk/. Registered in England under Company No. 03034220

PRODUCT INFORMATION

This product has been subject to F&L's Product Oversight and Governance process and has been reviewed and signed off by F&L's Management Committee as representing fair value to customers

This is a relatively new product for F&L and therefore there is limited information in relation to specific performance of the account. However, F&L has benchmarked its product against other products in the market and is satisfied that the cover provided is broadly similar to many of the competitor products. On that basis, F&L is satisfied that the product represents fair value and will monitor performance and value metrics as the schemes grow, to ensure that no areas of concern that could result in customer harm appear.

All F&L products are subject to an annual review.

F&L's Commercial and Fleet Motor Excess Protection Insurance is intended for customers wishing to protect themselves against the cost of any policy excess payment, in the event of a claim made against a core motor insurance policy.

The product has a duration of 12 months. Policies can be cancelled within 14 days providing no claim has been made or an event occurred that could give rise to a claim.

- The policy provides customers with reimbursement of the excess incurred under a motor insurance policy.
- The excess is defined as the first amount of any claim that the customer is responsible for paying under the terms of their motor insurance policy.
- Payment is made only when the value of the total claim under the motor insurance policy is equal to or exceeds the excess stated in the motor insurance policy and once the claim made under the motor insurance policy has been successfully settled by the motor insurer fulfilling cover under the motor insurance policy and the customer provides evidence of the payment of the excess and / or deduction of the excess from the motor insurer claim payment.
- Customers are able to choose the amount they wish to insure for to ensure that it is in line with the excess payable under their motor insurance policy. Limits will be agreed between F&L and the distributor.

DISTRIBUTION METHOD(S)
Product can be sold: • By insurance brokers and other FCA regulated entities. • Ideally packaged with a fleet or commercial motor insurance product or as an add-on but standalone can be considered. • With or without premium finance (finance to be sourced and arranged by the distributor). • Advised or non-advised. • Face to face / Online / Telephone

TARGET MARKET
The target market is commercial lines customers (non-personal) wishing to protect themselves against the cost of any policy excess payment, in the event of a claim made against a core motor insurance policy. The product is designed to meet the needs of customers who would rather pay a small premium alongside their motor insurance policy to be able to claim the cost of an excess back if they need to make a claim against their motor insurance policy.

TYPES OF CUSTOMER FOR WHOM THE PRODUCT WOULD BE UNSUITABLE
• Customers who have their business registered outside of the UK. • Commercial customers with a fleet size greater than 50 vehicles • For customers with a vehicle, which is not covered by a motor insurance policy for the full duration of the period of insurance

ANY NOTABLE EXCLUSIONS OR CIRCUMSTANCES WHERE THE PRODUCT WILL NOT RESPOND
Full policy terms and exclusions can be found in the policy wording. Notable exclusions include: • Any amount other than the stated excess on the customer's motor insurance policy. • Where the motor insurer or any third party has waived or reimbursed the excess amount or where the customer can recover the excess in the form of damages from a third party. • Where any third party has reimbursed the customer and made good the excess Where the incident occurred before the commencement date of insurance.

OTHER INFORMATION WHICH MAY BE RELEVANT TO DISTRIBUTORS
• Distributors should review and understand any impact they may have on the value of the product.

Date Fair Value assessment completed	**01/04/2024**
Expected date of next assessment	**April 2025**